



Jake Burns Bio

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Jake Burns joined Tepper Sports & Entertainment in April 2021 and serves as the Chief Strategy and Development Officer. In his role, Burns focuses on forward-looking, high-level strategic initiatives, encompassing commercial endeavors of significant impact across the enterprise, while also guiding the Business Strategy and Analytics team.

Burns came to TSE after five seasons with Major League Baseball's Washington Nationals, most recently as the team's Executive Vice President, Business Operations. In his role, he was responsible for all functions related to revenue generation, including corporate partnerships, licensing, ticket and suite sales, strategy and analytics, broadcasting, marketing, brand management, game entertainment, retail, food and beverage and non-baseball events at Nationals Park.

Burns has nearly nine years of professional sports experience. Prior to joining the Nationals, he spent 14 years in organizational and human capital strategy consulting, including time with Booz Allen Hamilton, a strategy and technology consulting firm based out of McLean, Va. While at Booz Allen Hamilton, Jake served as a Senior Associate in the firm's Defense and Intelligence Group where he was responsible for business development, account leadership, client delivery and career management for a team of consultants who helped organizations envision, design and implement major transformations.

Burns is a member of the Board of Trustees for the Charlotte Regional Business Alliance, the Charlotte Center City Partners Uptown Business Council, the Johnson & Wales University Executive Advisory Council, and the North Carolina Travel & Tourism Board. He also serves as a volunteer youth baseball coach.

Burns holds a bachelor's degree in systems engineering from the University of Virginia and an MBA from the UVA Darden School of Business. Burns and his wife, Katherine, have two children, Jackson and Charlotte.